



Contract Monitoring Services

‘Are you maximising the potential from your supply chain?’

Possibly the most important aspect of managing a supply chain and yet one which is so often overlooked is contract monitoring. Many organisations invest time and cost into running competitive tendering processes over several months and at the end of a contract term feel deflated by the service they didn't receive. Emphasis needs to be on the words 'the service they didn't receive' because in most cases they will have been promised it, it just never arrived!

Tenet's tendering services team can help your organisation to maximise the potential from your supply contracts so that you can evidence value for money through robust contract monitoring.

Here's how Tenet can help:

Service Option 1 - Identifying Existing Contracts

Tenet's team will help you to identify contracts which you have within your organisation. Through an analysis of your spend data Tenet will work with your relevant departments to collate a database of contracts and more importantly illustrate to you key details from each contract.

All the data will be presented to you in both hard and soft copy to enable a discussion to be had on forthcoming priorities.

Once this data is collected and analysed it becomes information that you can use to benefit your organisation.

Service Option 2 - Monitoring Key Dates

All of your contract information will be input into Tenet's contract monitoring software. At key dates throughout the contract term, Tenet will notify you in advance so that missed contract end dates and automatic renewals become a thing of the past !

These reminders are set-up for key decision makers within your organisation so the necessary personnel are automatically prompted by email with a follow-up telephone call from our team.

Service Option 3 - Contract Review Support

Tenet will support you in preparing for these key stages i.e. contract review meetings / negotiations so that before the discussions with suppliers commence you feel confident in your knowledge of the contract.

Tenet will review original tender submissions and contracts from suppliers and provide a resume of the offering at the time of award, including any Service Level Agreements and Key Performance Indicators that have been or need to be agreed. This information will allow you to see what value you have received to-date from the supplier and if there are areas which have been neglected, along with identifying any opportunities to enhance the contract performance.

A telephone call with a member of our team will allow you to discuss what your options are and to gain a second opinion on how to proceed with the supplier review.

Service Option 4 – On-site Contract Review Support

In addition to all the aspects of Service Option 3, Tenet can be present at review meetings and offer you an independent opinion on options relevant to the contract, whilst adding the expertise of Tenet to your team. Tenet liaise with countless suppliers on behalf of many customers and therefore our knowledge of suppliers providing services to the education sector and the service they provide can be very useful to an organisation who only knows them from their experience.

Our Team will ensure that all meetings and discussions are recorded and a concise list of actions are clearly illustrated.

Service Option 5 – Fully Managed Service

Tenet can offer a full contract monitoring service which would include all the above elements of contract management throughout the contract term, for an annual fee.

As you can see, Tenet can offer multiple ways in which you can receive support on managing your complex supply chain.

For more information and a no obligation quotation please contact Ian Thorogood

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